

CPEP

Canadian Poultry
& Egg Processors



TVOC

Transformateurs de volailles
& d'œufs du Canada

2024 Annual Report

Canadian Poultry & Egg Processors

Contents

Message from the President & CEO	3
Key Accomplishments – 2023/2024 Financial Year	4
Past Chairs & Award Winners.....	6
Board of Directors	7
Associate Members.....	8
Processor Members	10
2024 Annual Convention	
Convention Sponsors	16
Registered Convention Attendees.....	19
Annual General Meeting Agenda	25
Minutes of the 2023 Annual General Meeting	26
Audited Financial Statements 2023/24	29
Budget for 2024/25.....	40
Convention Program Highlights	41
Floor Plan	42
Contact.....	43

Message from the President & CEO

Looking back on the 2023/2024 financial year, the key word for our association was change. We announced our new name and branding in October: **Canadian Poultry & Egg Processors (CPEP)** and **Transformateurs de volailles & d'œufs du Canada (TVOC)** and settled into a new office conveniently located nearer to industry colleagues, partner agencies and government officials that we work closely with each day. We welcomed new staff, strengthening the already existing impressive, passionate and dedicated team. The membership also elected new Chair, Ben Brooks, now leading the CPEP Board for a two-year term. I would like to say a heartfelt thanks to all Board members, colleagues, and to past President, Robin Horel, who have each shared their invaluable knowledge and wisdom with me during my first eight months since having arrived.

With six related sectors represented under one umbrella, we have a tremendous opportunity to shape industry direction and to raise the profile and influence of CPEP's collective membership. We have lots of work in front of us and among my priorities is to facilitate coordination both within and between sectors to advance the interests of the poultry and egg processor industry as a whole. We will of course do this while working constructively with our partners in the supply chain and with government agencies and regulators, each with their own challenges and interests relevant to the effective functioning of the entire poultry and egg sector.

The Board of Directors approved a new strategic plan in 2023, in place through 2026, with the vision to be "the voice of a sustainable poultry & egg processing industry, feeding Canadians safe and nutritious food." Exciting and transformative work will take place over the coming year consistent with the plan's three pillars: government engagement; value chain collaboration; and organizational excellence.

I would like to thank members, associate members and industry partners for your collaboration over the past year and look forward to building on our current momentum. Your valuable contribution to CPEP has helped the association make significant progress in recent months and I am committed to seeing this continue as we collectively strive to address priority issues for our industry.



Mark Hubert
President & CEO

Key Accomplishments:

2023/2024 Financial Year

The association's key accomplishments include:

Implementing the strategic plan: the organization's new strategic plan was presented to members and stakeholders at the summer meeting. Specific attention, particularly in the last several months, has been paid to effective engagement with government, enhancing value chain collaboration, and organizational excellence.

Rebranding to CPEP: the organization rebranded to the Canadian Poultry & Egg Processors in October 2023, enhancing the organization's visibility and presence, and reflecting the growth and evolution of the organization and its mandate.

Avian Influenza: CPEP continues to play a leadership role in addressing challenges caused by HPAI. We strive to support members by providing regular updates on the status of HPAI and its impact across the country, advocating for solutions to depopulation, international trade, engaging productively with the National Poultry Group and working closely with CFIA at senior levels. Building on progress in 2023, increasing our engagement with CFIA to maximize effectiveness and efficiency will continue to be a priority in 2024.

Raising awareness: we were pleased again this year to coordinate an awareness-raising tour of poultry and egg processing plants for government officials from GAC, FPCC and AAFC, and we plan to do this more frequently to increase valuable engagement with our key audiences and partners.

Animal welfare: we continued to be active in NFACC's governance review process. We have worked with our National Poultry Group partners to facilitate members' effective engagement with customers on key issues related to animal welfare. Our poultry sectors remain engaged with CFIA and Chicken Farmers of Canada (CFC) in joint animal welfare working groups.

Chicken allocations: CPEP staff are active contributors to CFC's Market Information Working Group, aiming to achieve allocations that reflect commonly agreed upon facts and a shared understanding of market conditions. CPEP staff continue to provide timely market information and data to members and engage them in the development and presentation of allocation recommendations to CFC.

Turkey allocation: throughout the course of the year, CPEP staff represented members as part of TFC's allocation policy review process, which was approved in September and put in place for the 2023/24 allocation. Staff have been engaged in turkey allocation discussions and will continue to be active with TFC to advocate for members' shared interests.

Egg grading sector issues: our grading sector continues to advocate for improvements to the buyback. Egg Farmers of Canada (EFC) committed in 2023 to an interim increase and graders are now engaged with EFC in efforts to quantify buyback costs.

Egg processing sector issues: we remain active with egg processor members to address challenges with pricing and import costs due to high US prices and continue to engage with EFC on a yield study that aims to update the actual yield formula.

Hatchery sector issues: we continue to help CHF members comply with the revised Hatchery Regulations and have started the process to update the CHF leghorn on-farm safety program.

Pathogen reduction: CPEP's POTC has continued to work with CFIA on the revised domestic pathogen program to find a balance between implementing corrective actions and the time needed to re-evaluate those actions to ensure their effectiveness.

Looking at the next 12 months, CPEP staff look forward to supporting members individually and collectively, and maintaining recent momentum generated by the association.

The contribution of members to CPEP, including participation in sector meetings, working groups and joint initiatives with agencies, government and other industry stakeholders, is much appreciated, as this engagement is key to CPEP successfully leading a sustainable and thriving industry.

Past Chairs & Award Winners

Past Chairs		Outstanding Contribution Award Recipients		Max Wiener Award Recipients	
Claude Holman	1950-1951	Jules Van de Vyvere	1984	Fred & Page Beeson	1982
Bill Murchie	1952	Donald Field	1985	Audrey & Dave Mitchell	1983
Bill Landreth	1953	G�rard Goyer	1987	Eugene Whelan	1984
D.C. Pennington	1954	Gordon Meyers*	1988	Max Roytenberg	1985
Walter Brown	1955	Ren� Jean*	1989	Mac Cuddy	1986
Oliver Grignon	1956	Wally Berry	1990	Max Wiener	1987
Jim Wright	1957	Roger Mainville	1992	Willie Zaritsky	1988
Bill Miller	1958	Max Rubenstein	1993	Lloyd Crawford	1989
Bill Sharpe	1959	Roy McDannold	1994	Harvey Beaty	1990
Harry Chisholm	1960	Ted Wiens*	1994	Wally Berry	1991
Wally Landreth	1961-1962	Roy Miske	1996	Dufour Family	1992
Ed Brady	1963-1964	Bob Feldman	1997	Dan Alary	1993
Wally Berry	1965-1966	Ralph Effler	1998	Ted Hoover	1994
G�rard Goyer	1967-1968	Walter Metzger	1999	Walter Reimer	1995
Doug Brownlow	1969-1970	Art Vanderlaan	2000	Tony Greaves	1996
Max Rubenstein	1971-1972	Henry Van Zeggelaar	2001	Berne McKinley	1997
Don Lynch	1973	Pearl Cooper	2003	Claude Leroux Sr.	1999
Ren� Jean	1974-1975	Jacques Cordeau	2003	Art Fleming	2000
Jock Appleton	1976-1977	Pieter Vanderpol	2004	Gib Shouldice	2001
Ted Wiens	1977-1978	Phil Kudelka*	2005	Dick Sendall	2002
Roy Miske	1979-1980	Brian Cram	2008	Stuart Allaby	2003
Wally Berry	1981-1982	Paul Ouellette	2008	Rock Laroche	2004
Bob Feldman	1983-1984	Shelly Mandell	2010	Henry Van Zeggelaar*	2005
Roger Mainville	1985-1986	Tony Tavares	2011	Wally DeWitt	2006
Ralph Effler	1987-1988	Wayne Morrison	2012	Henry Lansink	2007
Ken Funk	1989-1990	Robert Anderson	2013	Al Fauchon*	2008
Bob Anderson	1991-1992	Brian Dahms	2016	Merlyn Scott	2009
Henry Van Zeggelaar	1993-1994	Paul Borg	2017	Jerry Novak	2010
Pieter Vanderpol	1995-1996	Reg Cliche	2018	Robert N. Clark	2011
Paul Ouellette	1997-1998	Hank Lammers	2019	Michel Fontaine	2012
Brian Cram	1999-2001	Robin Horel	2020	Al Richards	2013
Wayne Morrison	2001-2003	Craig Hunter	2022	Doug Archer*	2014
Tony Tavares	2003-2005	Luc Gagnon	2023	Tom Fleming	2014
Shelly Mandell	2005-2007	Joe Hudson*	2024	Glen Lawson	2015
Paul Borg	2007-2009			Alex Oderkirk	2016
Reg Cliche	2009-2011			Bill Vanderspek	2017
Mike Vanderpol	2011-2013			R�al Cot�	2018
Craig Evans	2013-2015			Rachel Ouckama	2019
Gerry Kennie	2015-2017			Sunny Mak	2022
Bert Harman	2017-2019			Terry Andrews	2023
Jo�l Cormier	2019-2021			Boire Family	2024
Ian McFall	2021-2023				

* Awarded Posthumously

Board of Directors

CPEP Board 2023-2025

Executive

Chair	Ben Brooks
Vice Chair	Serge Lefebvre
Past Chair	Ian McFall
Treasurer	Lucy McKee
Secretary	Joël Cormier

Directors

Sukhdeep (Lucky) Bilkhu, Michael Burrows, Frank Curtis, Ed Fetting, Victoria Frail*, Jorge Gallegos, Gord Hastie, Aaron Kwinter, Ed Lamers, Kerry Towle

Sector Leadership, March 2023-February 2024

Hatchery (CHF)	Chair: Gord Hastie Vice-Chair: Victoria Frail*, Jorge Gallegos Directors: Greg Brown, Nicole Paradis, Shane Saunders, Ernie Silveri, Mel Toews, Christian Trottier
Egg Grading	Chair: Serge Lefebvre Vice-Chair: Frank Curtis
Egg Further Processing	Chair: Ian McFall Vice-Chair: Aaron Kwinter
Primary Chicken Processing	Chair: Lucy McKee Vice-Chair: Ed Fetting
Primary Turkey Processing	Chair: Kerry Towle Vice-Chair: Ben Brooks
Poultry Further Processing (FPPAC)	Chair: Sukhdeep (Lucky) Bilkhu Vice-Chair: Ed Lamers Directors: Linda Bergman, Richard Breakell, Kristi Cachia, Ian Hesketh, Don Kilimnik, Happy Vistarla

*Stepped down during the year

Associate Members

As of June 1, 2024

Company

Agri Stats, Inc.
Agro Meats Inc.
Agrosuper
Amlan International
ASEA Animal Health Inc.
Aviagen, Inc.
Baader Inc.
Boehringer Ingelheim AH Canada Inc.

Brian's Poultry Services Ltd.
British Columbia Chicken Marketing Board
Butterfly Poultry Canada
Canadian American Boxed Meat Corp.
(CANAMMEATS)
Canadian Hatching Egg Producers
Canadian Select Genetics Ltd.
CBS Bio Platforms Inc.
CEVA Animal Health
Chicken Farmers of Canada
Chicken Farmers of Ontario
Cobb-Vantress, Inc.
Corbion
CWT Farms International, Inc.
Darling International Canada Inc.
DSI Dantech
Egg Farmers of Canada
Egg Farmers of Ontario
Espera / Cooper (Canada) NA Inc.
Farm Credit Canada
Food Safety Alliance
Foodmate USA, Inc.
Hallehluya Food Company
Hartmann North America
Hy-Line North America LLC
Islamic Food and Nutrition Council of Canada
(IFANCC)

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Company

Jamesway
Keith Smith Company, Inc.
Lamex Foods Inc.
London Foods Ltd.
Marel Poultry Canada
McDonald's Restaurants of Canada Limited
Merck Animal Health
Meyn Canada Inc.
Moba Americas Inc.
NSF Canada
O & T Farms Ltd.
Omori North America Inc.
Pas Reform
Restaurants Canada
Reuven International Ltd.
Riverdale Poultry Express
Safe Foods Corporation
Sani Marc Inc.
Sanimax San
Sanovo Technologies USA
Simmons Engineering Company (SEC Inc)
Targan
Tash Family Trading
Tillsonburg Proteins
Turkey Farmers of Canada
Vencomatic Group
West Coast Reduction Ltd.
WillTrade
Wincorp International Inc.
Zoetis Canada

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Processor Members

March 2023 - February 2024

Hatcheries - Canadian Hatchery Federation (CHF)

Archer's Poultry	Establishment O-12	Brighton, ON
Atlantic Poultry	Establishment N-2	New Minas, NS
Atlantic Poultry - NL	Establishment F-2	Trinity Bay, NL
Blumenort Hatchery	Establishment M-06	Blumenort, MB
Cargill	Establishment O-15	Jarvis, ON
Carleton Hatcheries	Establishment M-78	Grunthal, MB
Carleton Hatcheries (Fraser Valley Chick)	Establishment C-10	Abbotsford, BC
Carleton Hatcheries (Sunrise Lethbridge)	Establishment A-14	Lethbridge, AB
Charisons Turkey Hatchery	Establishment M-39	Gunton, MB
Clark's Poultry Inc.	Establishment M-47	Brandon, MB
Couvoir Boire	Establishment Q-89	Wickham, QC
Couvoir des Maritimes	Establishment B-25	Dalhousie Junction, NB
Couvoir La Coop	Establishment Q-68	Victoriaville, QC
Couvoir Ovo	Establishment HP-QC-06	Acton Vale, QC
Couvoir Quebec	Establishment Q-112	Quebec city, QC
Couvoir Ramsay	Establishment Q-30	St-Felix de Valois, QC
Couvoir Real Cote	Establishment Q-39	L'Ange Gardien, QC
Couvoir Scott Ltée	Establishment Q-02	Scott Junction, QC
Couvoir Unik	Establishment Q-03	Mont-St-Gregoire, QC
Cox Atlantic Chick Hatchery Ltd.	Establishment N-75	Maitland, NS
Cuddy - Turkey	Establishment O-53	Strathroy, ON
Exceldor cooperative (Granny's)	Establishment M-10	Winnipeg, MB
Groupe Westco	Establishment B-01	St-François, NB
Hendrix Genetics Ltd	Establishment O-459	Cambridge, ON
Hybrid Turkey Ltd	Establishment O-05	Kitchener, ON
ISA North America	Establishment O-214	Cambridge, ON
Lohman	Establishment O-44	Brantford, ON
Maple Leaf Foods Inc. - AB	Establishment A-13	Wetaskiwin, AB
Maple Leaf Foods Inc. - Horizon Poultry	Establishment O-34	Hanover, ON
Maple Leaf Foods Inc. - ON	Establishment O-21	New Hamburg, ON
Maple Lodge (Curtis Chicks)	Establishment O-32	Port Hope, ON
Maple Lodge (Fleming Chicks)	Establishment O-01	Beamsville, ON
Maple Lodge (Stratford Chicks)	Establishment O-42	Stratford, ON
Maritime Chicks Limited	Establishment HP-NS-04	Hantsport, NS
McKinley	Establishment O-22	St-Mary, ON
Okanagan Hatchery	Establishment C-22	Armstrong, BC

Pacific Pride Chicks Ltd.	Establishment C-29	Abbotsford, BC
Prairie Pride Chick Sales	Establishment S-07	Grandora, SK
Rochester/Miller Hatchery	Establishment AH-5	Westlock, AB
Rosstown Farms Ltd.	Establishment C-02	Abbotsford, BC
Sofina Hatchery - AB	Establishment A-25	Edmonton, AB
Sofina Hatchery - BC	Establishment C-05	Abbotsford, BC
Sofina Hatchery -SK	Establishment S-03	Wynyard, SK
Steinbach Hatchery	Establishment M-37	Steinbach, MB
Thames River	Establishment HP-ON-02	Woodstock, ON
Trillium Hatchery	Establishment HP-ON-06	Stratford, ON
Western Hatchery	Establishment C-01	Abbotsford, BC

Eggs

Atlantic Poultry	Establishment N-1	Port Williams, NS
Burnbrae Farms (Ferme St-Zotique)	Establishment Q-025	St-Zotique, QC
Burnbrae Farms (Island Eggs)	Establishment C-20	Westholme, BC
Burnbrae Farms Limited	Establishment 56	Brockville, ON
Burnbrae Farms Limited	Establishment 20	Upton, QC
Burnbrae Farms Limited	Establishment O-373	Mississauga, ON
Burnbrae Farms Limited	Establishment O-36	Strathroy, ON
Burnbrae Farms Limited	Establishment O-23	Lyn, ON
Burnbrae Farms Limited	Establishment M-3	Winnipeg, MB
Burnbrae Farms Limited	Establishment A-3	Calgary, AB
Burnbrae Farms Limited	Establishment 42	Winnipeg, MB
Burnbrae Farms Limited	Establishment O-375	Kitchener, ON
Burns Poultry Farm	Establishment P-002	Freetown, PE
Clovis Gauthier & Fils	Establishment Q-1	St-Theodore d'Acton, QC
Country Queen	Establishment 46	Brampton, ON
Countryside Farms	Establishment M-4	Steinbach, MB
Daybreak Terrace	Establishment C-54	Terrace, BC
EggSolutions - Vanderpols Inc.	Establishment 66	Abbotsford, BC
EggSolutions EPIC Inc.	Establishment 52	Lethbridge, AB
Farmer Ben's Eggs	Establishment C-22	Duncan, BC
Ferme Avicole Laviolette	Establishment O-4	St-Isidore, ON
Global Egg	Establishment 36	Etobicoke, ON
Global Egg	Establishment 34	Elmira, ON
Golden Valley Foods	Establishment C-8	Abbotsford, BC
Gray Ridge Eggs	Establishment O-065	Strathroy, ON
Gray Ridge Eggs	Establishment O-106	Listowel, ON

Les Oeufs Ovale Inc.	Establishment Q-021	St-Lambert, QC
Les Œufs Richard Eggs	Establishment Q-029	Riviere-Heva, QC
Maritime Pride Eggs	Establishment N-5	Amherst, NS
Nature's Farm (Ackron Eggs)	Establishment M-1	Steinbach, MB
Newfoundland Eggs	Establishment NF-7	Roaches Line, NL
Nutri-Oeuf	Establishment Q-012	St-Hyacinthe, QC
Perth County Ingredients	Establishment 10	St Mary's, ON
Shelmac Brand Products Inc.	Establishment 28	Toronto, ON
Sparks Eggs	Establishment A-020	Calgary, AB
Star Eggs	Establishment S-021	Saskatoon, SK
Supreme Egg Products Inc (St-Hyacinthe)	Establishment 40	St-Hyacinthe, QC
Supreme Egg Products Inc. (Etobicoke)	Establishment 30	Etobicoke, ON

Poultry Further Processing – Further Poultry Processors Association of Canada (FPPAC)

Abate Packers Ltd.	Establishment 355	Arthur, ON
ADP Direct Poultry	Establishment 718	Toronto, ON
Alpha Meat Packers	Establishment 631	Anjou, QC
Bonte Foods	Establishment 425	Dieppe, NB
Central Bernard	Establishment 32	Lachine, QC
Concord Premium Meats	Establishment 297	Vaughan, ON
Concord Premium Meats	Establishment 326	Mississauga, ON
Concord Premium Meats	Establishment 532	Brampton, ON
Concord Premium Meats	Establishment 660	St-Eustache, QC
D & D Poultry	Establishment 6006	Toronto, ON
DC Foods	Establishment 578	Waterloo, ON
Erie Meats	Establishment 208A	Mississauga, ON
Erie Meats	Establishment 679	Mississauga, ON
Erie Meats	Establishment 713	Listowel, ON
Fleury Michon America	Establishment 489	Rigaud, QC
Freshstone Brands	Establishment 460	Kitchener, ON
Global Gourmet Foods	Establishment 668	Richmond, BC
Global Gourmet Foods	Establishment 699	Richmond, BC
Golden Valley Farms	Establishment 550	Arthur, ON
Grand River	Establishment 331	Cambridge, ON
Intercity Packers	Establishment 685	Edmonton, AB
Laplante	Establishment 527	Sarsfield, ON
Maxi	Establishment 348	St-Laurentides, QC

Piller's Fine Foods	Establishment 229	Waterloo, ON
Piller's Fine Foods	Establishment 522	Brantford, ON
Planway Poultry	Establishment 381	Etobicoke, ON
Premium Foods	Establishment 396	Toronto, ON
QuaLi Foods	Establishment 648	Mississauga, ON
Regal Poultry	Establishment 167	Laval, QC
Sunwest Foods	Establishment 351	Abbotsford, BC
Supreme Poultry	Establishment 306	Longueuil, QC
Tillsonburg Custom Foods	Establishment 613	Tillsonburg, ON
TNT Foods	Establishment 636	Brampton, ON
TP Poultry	Establishment 654	North York, ON
Tri R Foods	Establishment 677	Mississauga, ON
Vestar Foods	Establishment 045	Saint-Laurent, QC

Primary Poultry Processing

Belwood	Establishment 681	Amherstburg, ON
Cargill	Establishment 470	London, ON
Country Ribbon	Establishment 291	St-John's, NL
Dunn-Rite	Establishment 281	Winnipeg, MB
Eden Valley Poultry	Establishment 150	Berwick, NS
Exceldor	Establishment 88	St-Damase, QC
Exceldor	Establishment 311	St-Anselme, QC
Exceldor (Granny's Poultry)	Establishment 137	Blumenort, MB
Exceldor Foods	Establishment 25	Hanover, ON
Farm Fresh	Establishment 434	Harriston, ON
Ferme des Voltigeurs	Establishment 634	Drummondville, QC
Granny's Poultry Co-op	Establishment 137	Blumenort, MB
Hallmark Poultry	Establishment 217	Vancouver, BC
Hallmark Poultry (Colonial)	Establishment 437	Armstrong, BC
Hallmark Poultry (Superior)	Establishment 545	Coquitlam, BC
Hayter's Turkey	Establishment 85	Dashwood, ON
Maple Leaf	Establishment 7F	Edmonton, AB
Maple Leaf	Establishment 815-M	Mitchell, ON
Maple Leaf	Establishment 901	London, ON
Maple Lodge	Establishment 285	Brampton, ON
Maple Lodge St-François	Establishment 248	St-Francois, NB

Olymel	Establishment 39D	Berthierville, QC
Olymel	Establishment 39G	St-Damase, QC
Olymel	Establishment 416	Welland County, ON
Prairie Pride	Establishment 629	Saskatoon, SK
Rosstown	Establishment 652	Abbotsford, BC
Sargent Farms	Establishment P351	Milton, ON
Simple Path Farms	Establishment 648	Welland, ON
Sofina	Establishment 881	Calgary, AB
Sofina	Establishment 92D	Coquitlam, BC
Sofina	Establishment 815-S	Mitchell, ON
Sofina	Establishment 60	Wynyard, SK
Sofina Turkey - AB	Establishment 92	Edmonton, AB
Sofina Turkey - BC	Establishment 92C	Abbotsford, BC
Sunnymel	Establishment 66	Claire, NB
Sunrise Poultry Processors	Establishment 314	Surrey, BC
Sunrise Poultry Processors	Establishment 591	Lethbridge, AB
Sunrise Poultry Processors	Establishment 65	Taber, AB
Unidindon - Exceldor	Establishment 39-E	St-Jean Baptiste, QC
Unidindon - Olymel	Establishment 39-O	St-Jean Baptiste, QC
Volaille Giannone	Establishment 89	St-Cuthbert, QC

CPEP

Canadian Poultry
& Egg Processors



TVOC

Transformateurs de volailles
& d'œufs du Canada

2024 Annual General Meeting

June 10, 2024 • Quebec, QC

THANK YOU TO THE SPONSORS OF THE 2024 CPEP ANNUAL CONVENTION!

DIAMOND SPONSORS



PLATINUM SPONSORS



L. H. Gray & Son



GOLD SPONSORS



EGG FARMERS OF CANADA



LES PRODUCTEURS D'ŒUFS DU CANADA



SILVER SPONSORS



BRONZE SPONSORS



GOLF SPONSORS



2024 Convention Attendees

As of June 1, 2024

Company	First Name	Last Name
Agri Stats, Inc.	Sam	LeNarz
Agriculture & Agri-Food Canada	Genevieve	Rodrigue
Alberta Hatching Egg Producers	Beatrice	Tiemstra
Alberta Hatching Egg Producers	Kevin	Tiemstra
AOCP	Shelley	Terpstra
AOCP	Mike	Terpstra
Archers Poultry Farm Ltd	Greg	Brown
ASEA Animal Health Inc.	Bruce	Greenlees
Atlantic Poultry Incorporated	Kim	Kennie
Atlantic Poultry Incorporated	Michael	Bannister
Atlantic Poultry Incorporated	Gerry	Kennie
Atlantic Poultry Incorporated	Drew	Redden
Aviagen	Dione	Klassen
Aviagen	Matt	Klassen
Aviagen	Tony	Krynski
Aviagen North America	Robin	Belanger
Aviagen North America	Robin	Belanger
Aviagen North America	Robin	Belanger
Aviagen North America	Mark	Belanger
BAADER	Kirk	Mackenzie
BAADER	Duke	Vaughan
Boire & Frères Inc.	Christian	Trottier
Boire & Frères Inc.	Clément	Boire
Boire & Frères Inc.	Jeannine	Blanchard
Boire & Frères Inc.	Claude	Boire
Boire & Frères Inc.	Denis	Boire
Boire & Frères Inc.	Jeanne	Trahan
Boire & Frères Inc.	Mylène	Boire
Boire & Frères Inc.	Serge	Landry
Boire & Frères Inc.	Rebecca	Boire
Boire & Frères Inc.	Patrick	Leclerc
Boire & Frères Inc.	Lise	Blanchard
Boire & Frères Inc.	Patrice	Boire
Boire et frères inc.	Myriam	Tessier
Boire et frères inc.	Jean-Guy	Robillard
Brian's Poultry Services Inc	Brian	Herman
Brian's Poultry Services Inc.	Evelyn	Herman
Burnbrae Farms	Daune	Richardson
Burnbrae Farms	Jacqueline	Pease
Burnbrae Farms	Bruce	Richardson
Burnbrae Farms	Will	McFall

Company	First Name	Last Name
Burnbrae Farms	Ty	Diep
Burnbrae Farms	Frank	Both
Burnbrae Farms Limited	Margaret	Hudson
Burnbrae Farms Limited	Ian	McFall
Burnbrae Farms Limited	Ted	Hudson
Canadian Hatching Egg Producers	Brian	Bilkes
Canadian Hatching Egg Producers	Gyslain	Loyer
Canadian Hatching Egg Producers	Calvin	Breukelman
Canadian Hatching Egg Producers	Teddy	Markey
Cargill	Lucy	McKee
CBS Bio Platforms	Paul	Garvey
Central Bernard	Sukhdeep (Lucky)	Bilkhu
Ceva	Amanda	Berry
Ceva Animal Health	Andy	Long
Ceva Animal Health	Ryan	Snyder
Charisons Turkey Hatchery	Shane	Saunders
Chicken Farmers of Canada	Michael	Laliberte
Chicken Farmers of Canada	Nicholas	de Graaf
Chicken Farmers of Canada	Ray	Nickel
Chicken Farmers of Canada	Tim	Klompmaker
Chicken Farmers of Canada	luce	belanger
Clark's Poultry	Derrick	Snyder
Clark's Poultry Inc.	Greg	Moorehead
CM2A-CMS	Ginette	Denomme
CM2A-CMS	Peter	Goffe
Cobb	Philippe	Dufour
Cobb	Benoit	Lanthier
Cobb Genetics	Bernardo	Bocchese Gallo
Conseil québécois de la transformation de la volaille	Sylvie	Richard
Couvoir Ramsay	Louis Philippe	Pelland
Couvoir Ramsay_Trouw Nutrition	michael	dupuis
Couvoir Scott	Sebastien	Morin
Couvoir Scott 2020	Jean-Michel	Allard Prus
CPEP	Mark	Hubert
CPEP	Moneesha	Kalamder
CPEP	Margo	Ladouceur
CPEP	Nicolas	Paillat
CPEP	Skyler	Veazey
CPEP	Nik	Zylstra
CWT Farms International	Sandy	StClair
CWT Farms International	Patti	Smith
CWT Farms International	Norm	Paulhus
CWT Farms International	Mallory	Carter
CWT Farms International	Jay	Daniels
CWT Farms International	Rickey	Smith

Company	First Name	Last Name
CWT Farms International	Greg	Carter
CWT Farms International	Patty	Paulhus
Darling Ingredients Canada	Mark	Finnimore
Eden Valley Poultry Incorporated	Jennie	Barnard
Eden Valley Poultry Incorporated	Werner	Barnard
Egg Farmers of Canada	Sylvie	Chapron
Egg Farmers of Canada	Lorrie	Pelissero
Egg Farmers of Canada	Neil	Newlands
Egg Farmers of Canada	Andrea	Lambert-Ross
Egg Farmers of Canada	Senith	Pathirane
Egg Farmers of Canada	Ashley	Kocabas
Egg Farmers of Canada	Reagan	Fischer
Egg Farmers of Canada	Emmanuel	Destrijker
Egg Farmers of Canada	Glen	Jennings
Egg Farmers of Canada	Mike	Cook
Egg Farmers of Canada	Walter	Siemens
Egg Farmers of Canada	Drew	Black
Egg Farmers of Canada	Roger	Pelissero
Egg Farmers of Canada	Natalie	Rumscheidt
Egg Farmers of Ontario	Ryan	Brown
Egg Farmers of Ontario	Scott	Helps
Eggsolutions-Vanderpols	Joyce	Meerstra
Eggsolutions-Vanderpols	Henry	Meerstra
Exceldor	Éric	Pépin
Exceldor	Tony	Tavares
Exceldor	Silke	Schantz
Exceldor Cooperative	Tammy	Vaughan
Exceldor coopérative	René	Proulx
Exceldor coopérative	Joël	Cormier
Exceldor Coopérative	Gabrielle	Fallu
Farm Products Council of Canada	Jocelyne	Douglas
Farm Products Council of Canada	Brian	Douglas
Farm Products Council of Canada	Bonnie	den Haan
Farm Products Council of Canada	Maryse	Dube
Farm Products Council of Canada	Morgan	Moore
Farm Products Council of Canada	Samantha	Haverkamp
Farm Products Council of Canada	Carole	Gendron
Farm Products Council of Canada	Jean-François	Lefier
FCC	Darlene	McBain
Fédération des producteurs d'oeufs du Québec	Denis	Frenette
Fédération des producteurs d'oeufs du Québec	Sylvain	Lapierre
Ferme Avicole Laviolette Inc.	Marcel	Laviolette
Ferme des Voltigeurs inc.	Dominique	Martel
Food and Beverage Canada	Kristina	Farrell
Global Egg Corporation	Sean	Kwinter
Global Egg Corporation	Aaron	Kwinter

Company	First Name	Last Name
Golden Valley Eggs	Alan	Martens
Golden Valley Eggs	Meghan	Martens
Golden Valley Eggs	Jenny	Curtis
Golden Valley Eggs	Frank	Curtis
Gray Ridge Eggs Inc	Scott	Brookshaw
Gray Ridge Eggs Inc	Janelle	Cardiff
Groupe Nutri Inc	Josee	Niquette
Groupe Nutri Inc	Julie	Morin
Groupe Nutri Inc	Serge	Lefebvre
Groupe Nutri Inc	Sébastien	Léveillé
Groupe Nutri Inc	Nicolas	Marchand
Groupe Nutri Inc	Jean	Allie
Groupe Westco Inc.	Marco	Volpé
Groupe Westco Inc.	Thomas	Soucy
Hallmark Farms	Blair	Shier
Hartmann	Dr Jason	Guben
Hartmann	Tracey	Greenberg
Hendrix Genetics	Olga	Fridman
Hendrix Genetics	Eugene	Fridman
Hobb Consulting Inc.	Christopher	Hobbs
Inovo	Claudia	Desilets
Jamesway	Brent	Johnston
L. H. Gray & Son Limited	Sean	Mateer
Les Couvoiriers du Québec	Julie	Boudreau
Lohmann Breeders Canada LTD.	Oliver	Kopaczynski
Maple Leaf Foods	Melanie	Carreira
Maple Leaf Foods	John	Henderson
Maple Leaf Foods	Fred	Grein
Maple Leaf Foods	Kathleen	Sullivan
Maple Leaf Foods	Gord	Hastie
Maple Leaf Foods Inc.	Heather	Brooks
Maple Leaf Foods Inc.	Ben	Brooks
Maple Leaf Foods Inc.	Yasser	Youssef
Maple Lodge Farms	Fernande	Ouellette
Maple Lodge Farms	Mary Lou	Burrows
Maple Lodge Farms	Kerri	Taschuk
Maple Lodge Farms	Fernande	Ouellette
Maple Lodge Farms	Yves	Landry
Maple Lodge Farms	Michael	Burrows
Maple Lodge Farms	Colin	Hatch
Maple Lodge Farms	Glen	Taschuk
Maple Lodge Farms	Mike	Haworth
Marel Inc.	Sandie	Oberoi
Marel Inc.	Suzanne	Astle
Marel Inc.	Francis	Chartrand
Marel Inc.	Justin	Astle
Marel Inc.	David	Lamontagne

Company	First Name	Last Name
Maritime Hatchery Ltd	Nicole	Paradis
Maritime Hatchery Ltd	John	Degroot
Maritime Pride Eggs Inc.	Hans	Kristensen
Maritime Pride Eggs Inc.	Warren	Cox
McKinley Hatchery	Mary	Davidson
McKinley Hatchery	Al	Corneil
McKinley Hatchery	Drew	Corneil
Merck Animal Health	Stephen	Halley
Miller/Rochester/Berg's Hatcheries	Grejanka	Kamlah
Miller/Rochester/Berg's Hatcheries	Jeff	Kamlah
Moba	Maxine	Williamson
Moba	JD	Williamson
MPE / Supreme	Mark	Beal
Nadeau Poultry	Yves	Landry
Newfoundland Eggs	Alex	Smallwood
Olymel	Marie-Josée	Proulx
Olymel	Yvan	Brodeur
Olymel	Michel	pépin
Olymel	Jean-Luc	Hamelin
Pacific Pride Chicks Ltd	Marvin	Friesen
Pas Reform North America	Beth	Long
Pas Reform North America	Ken	Long
Prairie Pride Natural Foods Ltd.	Jo - Ann	Patterson
Prairie Pride Natural Foods Ltd.	Ron	Patterson
Respeggt GmbH	Silvin Michael	Friedemann
Rosstown Farms	Julie	Wiebe
Rosstown Farms	Dion	Wiebe
Sani Marc Inc	Pierre-André	Roy
Sani Marc Inc	Wanda	Highton
Sani Marc Inc	Dwayne	Highton
Sanovo Engineering	Jeffrey	Goward
Sofina Foods	Deb	Hart
Sofina Foods	Jorge	Gallegos Luna
Sofina Foods	Jeff	McDowell
Sofina Foods	Paul	McCartan
Sofina Foods	Doug	Hart
Sofina Foods	Craig	Valiquette
Sofina Foods	Kerry	Towle
Sollio Agriculture	Richard	Senechal
Sollio Agriculture	Eric	Dion
Star Egg	Shawn	Harman
Steinbach Hatchery	Joel	Friesen
Sunrise Poultry Processors Ltd (Sunrise Farms)	Karen	Shoore
Sunrise Poultry Processors Ltd (Sunrise Farms)	Rosemarie	Colannino
Sunrise Poultry Processors Ltd (Sunrise Farms)	Deborah	Kilimnik

Company	First Name	Last Name
Sunrise Poultry Processors Ltd (Sunrise Farms)	Janice	Thompson
Sunrise Poultry Processors Ltd (Sunrise Farms)	Debbie	Codan
Sunrise Poultry Processors Ltd (Sunrise Farms)	Ed	Fetting
Sunrise Poultry Processors Ltd (Sunrise Farms)	Peter	Shoore
Sunrise Poultry Processors Ltd (Sunrise Farms)	Steven	Casinelli
Sunrise Poultry Processors Ltd (Sunrise Farms)	Don	Kilimnik
Sunrise Poultry Processors Ltd (Sunrise Farms)	Kevin	Thompson
Sunrise Poultry Processors Ltd (Sunrise Farms)	Mel	Toews
Targan	Ali	Matloub
Tillsonburg Custom Foods	Ed	Lamers
Tri R Foods International Inc.	Happy	Vistarla
Trouw Nutrition	Martine	Bourgeois
Trouw Nutrition	Jean Sebastien	Lepine
Trouw Nutrition Canada inc.	Eric	Stejskal
Turkey Farmers of Canada	Carrie	Ference
Turkey Farmers of Canada	Phil	Boyd
Turkey Farmers of Canada	Adriana	Goldman
Turkey Farmers of Canada	Sateesh	Ramkissoonsingh
Turkey Farmers of Canada	Darren	Ference
Turkey Farmers of Canada	Calvin	McBain
Turkey Farmers of Canada	Jelmer	Wiersma
Vencomatic Group	Ellen	Randall
Vencomatic Group	Thomas	O Randall
West Coast Reduction	James	Taylor
Western Hatchery Ltd	Ernest	Silveri
Yorkshire Valley Farms	James	Sculthorpe
Wincorp International	Jay	England
Wincorp International	Pedro	Powell
Wincorp International	Chris	Sandine
Yorkshire Valley Farms	Ryan	Lemire
Zoetis	Asia	Hanson
Zoetis	Christian	Hebert
Zoetis	Babak	Sanei

2024 Annual General Meeting – Draft Agenda

Date	Time	Location
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Monday, June 10, 2024 12:00 – 1:45 PM EDT Fairmont Château Frontenac, Quebec City (Salle de bal, Level 2)

Agenda Item	Type			Presenter
	Information	Discussion	Decision	
1. Call to order/Chair's Opening Remarks	•			Chair
2. Welcome to delegates	•			S. Lefebvre
3. Hon. Lawrence MacAulay Remarks (pre-recorded)	•			Hon. Lawrence MacAulay, Minister of Agriculture and Agri-Food
4. Confirmation of quorum & review of voting rules	•			President & CEO
5. Adoption of agenda		•	•	Chair
6. Approval of minutes – 2023 Annual General Meeting		•	•	Chair
7. New members	•			Chair
8. Chair's address	•			Chair
9. President & CEO's remarks	•			President & CEO
10. Address by the Chair of Farm Products Council of Canada	•			FPPC Chair
11. 2023/24 Audited Financial Statements	•	•	•	Treasurer
12. Budget for 2024/25	•	•	•	Treasurer
13. Appointment of auditor for 2024/25	•	•	•	Treasurer
14. Next convention: Whistler, BC – 2025	•			Chair
15. Other business and announcements	•			Chair
16. Adjournment			•	Chair



Draft Minutes – 73rd CPEPC Annual General Meeting

Date	Time	Location
Monday, June 19, 2023	12:00 p.m. – 1:45 p.m.	Delta, Charlottetown, PEI

Agenda Item	Summary of Discussion
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1. Call to order/Chair’s Opening Remarks

The Chair, Ian McFall, called the meeting to order. The Chair welcomed delegates to the AGM and thanked sponsors for their support.
2. Welcome to delegates

Brian Douglas from Farm Products Council of Canada officially welcomed delegates to Charlottetown, PEI, with some facts about the island’s geography, weather, dialect, and people.
3. Speaker MP, Heath MacDonald

Mr. MacDonald spoke to the delegates on behalf of Minister Bibeau, recognized the sector’s contribution to the Canadian economy, made mention of the processor investment fund, Ukraine imports (outside of SM products), and responding to increasing consumer demand.
4. Confirmation of quorum & review of voting rules

Nicolas Paillat confirmed that CPEPC members operate 168 plants and that quorum is set at 50% or 84 plants. The members present having voting rights for 136 plants representing 81% of the associations’ membership, quorum was met. It was also noted that to pass a regular motion, 69 votes would be required (50% plus 1).

Nicolas Paillat reminded members that each processor member is entitled to one vote for every plant or processing facility they own. He then explained that primary contacts for each company were handed voting cards prior the meeting, and that those who would not attend had the opportunity to appoint a proxy holder. All votes to be conducted today will be done on a simple majority basis by show of hands.
5. Adoption of agenda

The Chair noted that the agenda was shared prior to the meeting and is included in the Annual Report emailed to members prior to the meeting and available on the event app. Michael Burrows moved, seconded by Joel Cormier, that the agenda be adopted as circulated. Motion carried.
6. Approval of minutes – 2022 Annual General Meeting

The Chair asked if there were any comments on the minutes of last year’s meeting. Members had no comments or questions. Bruce Richardson moved, seconded by Michael Burrows, that the minutes of the Annual General Meeting of members held on June 6, 2022 be adopted as circulated. Motion carried.





7. New members
- The Chair acknowledged the new members that joined CPEPC during the past year. He noted that during the 2022/23 fiscal year, one new processor members joined the association: Fleury Michon America in the further poultry processing sector. One new associate member joined: Royal Pas Reform. In addition, early in the 2023/24 fiscal year, the association welcomed two new associate members: Agrosuper and Amlan International.
8. Chair's address
- The Chair summarized the association's key accomplishments for 2022/23 and invited members to consult the annual report for more details.
- The Chair thanked CPEPC staff for their efforts and expressed his appreciation for delegates' presence at this AGM. He then recognized CPEPC's representatives on national producer boards for their dedication and acknowledged the presence of national producer board chairs and past CPEPC chairs.
9. Address by the Chair of Farm Products Council of Canada
- The Chair introduced the Chair of FPCC, Brian Douglas, and invited him to speak to the audience.
- Mr. Douglas thanked CPEPC for the opportunity to speak at this convention. He spoke about the new staff changes at FPCC, Bonnie den Haan and Samantha Haverkamp.
- The new FPCC strategic plan includes transparency, dialogue and delivery which are the pillars of the plan. The strategic plan document is available on the website. Brian spoke about sector challenges including AI, competition from imports and ongoing labour challenges.
10. 2022/23 Audited Financial Statements
- Lucy McKee, CPEPC Treasurer and Chair of CPEPC's Finance Committee, reviewed the 2022/2023 audited financial statements.
- The year ended with a \$111,000 surplus, due to new memberships and higher than budgeted convention revenue. She added that both the Finance Committee and Board of Directors recommend the adoption of the audited financial statements for 2022/23.
- Members in attendance, having no questions, Joel Cormier moved, seconded by Ben Brooks, that the audited financial statements for 2022/23 be adopted as presented. Motion carried.
11. Budget for 2023/24
- Ms. McKee reviewed the 2023/24 budget. Considering the changes at CPEPC,





including the departure of two staff members, there may be some deviations from the budget, though the objective remains to break even.

Members in attendance having no questions, Werner Barnard moved, seconded by Victoria Frail that the 2023/24 budget be accepted as circulated. Motion carried.

12. Appointment of auditor for 2023/24

Lucy McKee indicated that the Finance Committee and Board of Directors both recommend that Parker Prins Lebano Chartered Professional Accountants be appointed again as CPEPC's auditor.

Members in attendance having no questions, Bruce Richardson moved, seconded by Michael Burrows that Parker Prins Lebano Chartered Professional Accountants be appointed as CPEPC's auditor for 2023/24. Motion carried.

13. Election of Director's to CPEPC's Board (June 2023 - 2025)

Nik Zylstra announced the CPEPC slate of directors:

- Canadian Hatchery Federation: Gord Hastie – Maple Leaf Foods Inc. & Victoria Frail – Atlantic Poultry
- Egg Gradin: Serge Lefebvre – Nutrigroupe & Frank Curtis – Golden Valley Foods
- Egg Further Processing: Ian McFall - Burnbrae Farms Limited & Aaron Kwinter - EggSolutions
- Primary Chicken Processing: Lucy McKee - Cargill Meats Canada & Joël Cormier - Exceldor Coopérative & Michael Burrows - Maple Lodge Farms Ltd. & Ed Fetting - Sunrise Poultry Processors Ltd.
- Primary Turkey Processing: Kerry Towle - Sofina Foods Inc. & Ben Brooks - Maple Leaf Foods Inc.
- Further Poultry Processors Association of Canada: Lucky Bilkhu - Central Bernard & Ed Lamers - Tillsonburg Custom Foods

Motion to approve the slate of Directors, moved by Tony Taveres, Seconded by Lucy McKee. Motion carried.

14. Next convention

The Chair noted that the 2024 convention will be held in Quebec City, QC. Joel Cormier welcomed the group to attend convention in 2024 at the Chateau Frontenac and noted some highlights to enjoy in Quebec City. The next AGM is scheduled for Monday, June 10 2024.

15. Other business and announcements

No other business was raised by members.

16. Adjournment

Joel Cormier moved, seconded by Lucky Bilkhu that the meeting be adjourned. Motion carried.



**CANADIAN POULTRY &
EGG PROCESSORS**

**TRANSFORMATEURS DE VOLAILLES &
D'OEUF DU CANADA**

**FINANCIAL STATEMENTS
FEBRUARY 29, 2024**

DRAFT

CONTENTS

INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS	
STATEMENT OF FINANCIAL POSITION	3
STATEMENT OF CHANGES IN NET ASSETS	4
STATEMENT OF OPERATIONS	5
STATEMENT OF CASH FLOWS	6
NOTES TO FINANCIAL STATEMENTS	7

INDEPENDENT AUDITORS' REPORT

To the Members of the,
CANADIAN POULTRY & EGG PROCESSORS
TRANSFORMATEURS DE VOLAILLES & D'OEUF DU CANADA

Opinion

We have audited the accompanying financial statements of the Canadian Poultry & Egg Processors, which comprise the Statement Of Financial Position as at February 29, 2024, and the Statements Of Changes In Net Assets, Operations, and Cash Flows for the year then ended, and Notes To Financial Statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Canadian Poultry & Egg Processors as at February 29, 2024, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Canadian Poultry & Egg Processors in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Canadian Poultry & Egg Processors' ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Canadian Poultry & Egg Processors or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Canadian Poultry & Egg Processors's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud

is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Canadian Poultry & Egg Processors' internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Canadian Poultry & Egg Processors's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Canadian Poultry & Egg Processors to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Parker Prins Lebano Chartered Professional Accountants Professional Corporation
Authorized to practice public accounting by the Chartered Professional Accountants of Ontario

Ottawa, Ontario

CANADIAN POULTRY & EGG PROCESSORS
TRANSFORMATEURS DE VOLAILLES & D'OEUF DU CANADA
STATEMENT OF FINANCIAL POSITION
AS AT FEBRUARY 29, 2024

	<u>2024</u>	<u>2023</u>
ASSETS		
CURRENT		
Cash	\$ 127,993	\$ 618,450
Investments (note 11)	1,238,683	802,839
Accounts receivable	22,026	78,226
Prepaid expenses	<u>25,195</u>	<u>23,991</u>
	1,413,897	1,523,506
CAPITAL (note 3)	<u>46,431</u>	<u>9,076</u>
	<u>\$ 1,460,328</u>	<u>\$ 1,532,582</u>
LIABILITIES		
CURRENT		
Accounts payable and accrued liabilities (note 4)	\$ 148,665	\$ 99,529
Deferred revenue (note 5)	<u>1,603</u>	<u>7,743</u>
	150,268	107,272
LONG-TERM DEBT (note 6)	<u>-</u>	<u>40,000</u>
	<u>150,268</u>	<u>147,272</u>
NET ASSETS (note 7)	<u>1,310,060</u>	<u>1,385,310</u>
	<u>\$ 1,460,328</u>	<u>\$ 1,532,582</u>

On behalf of the Board:

_____ Director

_____ Director

CANADIAN POULTRY & EGG PROCESSORS
TRANSFORMATEURS DE VOLAILLES & D'OEUFs DU CANADA
STATEMENT OF CHANGES IN NET ASSETS
FOR THE YEAR ENDED FEBRUARY 29, 2024

	<u>2024</u>	<u>2023</u>
NET ASSETS		
BALANCE, BEGINNING OF YEAR	\$ 1,385,310	\$ 1,274,216
(DEFICIENCY) EXCESS OF REVENUE OVER EXPENDITURE	<u>(75,250)</u>	<u>111,094</u>
BALANCE, END OF YEAR	<u>\$ 1,310,060</u>	<u>\$ 1,385,310</u>

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CANADIAN POULTRY & EGG PROCESSORS
TRANSFORMATEURS DE VOLAILLES & D'OEUF DU CANADA
STATEMENT OF OPERATIONS
FOR THE YEAR ENDED FEBRUARY 29, 2024

	<u>2024</u>	<u>2023</u>
REVENUE		
Membership fees		
Processors	\$ 1,270,780	\$ 1,300,377
Non-processors	<u>77,524</u>	<u>76,121</u>
	1,348,304	1,376,498
Convention	370,793	337,994
Investment and other income	<u>65,184</u>	<u>7,988</u>
	<u>1,784,281</u>	<u>1,722,480</u>
EXPENDITURE		
Amortization	16,411	10,065
Convention	242,969	271,226
Meetings	165,706	129,924
Office and administration	184,324	169,777
Professional fees	170,282	66,187
Rent	56,751	67,239
Salaries and benefits	948,725	823,776
Travel	<u>74,363</u>	<u>73,192</u>
	<u>1,859,531</u>	<u>1,611,386</u>
(DEFICIENCY) EXCESS OF REVENUE OVER EXPENDITURE FOR THE YEAR	<u>\$ (75,250)</u>	<u>\$ 111,094</u>

CANADIAN POULTRY & EGG PROCESSORS
TRANSFORMATEURS DE VOLAILLES & D'OEUF DU CANADA
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED FEBRUARY 29, 2024

	<u>2024</u>	<u>2023</u>
CASH FLOWS FROM (USED FOR) OPERATING ACTIVITIES		
(Deficiency) excess of revenue over expenditure for the year	\$ (75,250)	\$ 111,094
Items not requiring an outlay of cash:		
Amortization	16,411	10,065
Forgivable portion of long-term debt	<u>(10,000)</u>	<u>-</u>
	(68,839)	121,159
Net change to non-cash items related to operations:		
Accounts receivable	56,200	(37,210)
Prepaid expenses	(1,204)	(2,480)
Accounts payable and accrued liabilities	49,136	20,108
Deferred revenue	<u>(6,140)</u>	<u>(57,652)</u>
	<u>29,153</u>	<u>43,925</u>
CASH FLOWS USED FOR FINANCING ACTIVITIES		
Repayment of long-term debt	(30,000)	-
CASH FLOWS USED FOR INVESTING ACTIVITIES		
Purchase of capital assets, net	<u>(53,766)</u>	<u>(9,144)</u>
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(54,613)	34,781
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>1,421,289</u>	<u>1,386,508</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 1,366,676</u>	<u>\$ 1,421,289</u>
REPRESENTED BY:		
Cash	\$ 127,993	\$ 618,450
Investments	<u>1,238,683</u>	<u>802,839</u>
	<u>\$ 1,366,676</u>	<u>\$ 1,421,289</u>

CANADIAN POULTRY & EGG PROCESSORS
TRANSFORMATEURS DE VOLAILLES & D'OEUF DU CANADA
NOTES TO FINANCIAL STATEMENTS
FEBRUARY 29, 2024

1. PURPOSE OF THE ORGANIZATION

During the year, the organization changed its name from the Canadian Poultry and Egg Processors Council (Conseil Canadien des transformateurs d'oeufs et de volailles) to Canadian Poultry & Egg Processors (Transformateurs de volailles & d'oeufs du Canada)

Canadian Poultry & Egg Processors is a national organization formed by the Canadian feather industry to act on its behalf with government, industry, public at large as well as its own membership with respect to issues of vital interest to its members. Canadian Poultry & Egg Processors is incorporated under the Canada Corporations Act as a not-for-profit organization.

2. SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations and reflect the following policies:

REVENUE RECOGNITION

Canadian Poultry & Egg Processors follows the deferral method of accounting for contributions. Externally restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Membership fees

Membership fees received are recognized as revenue in the period in which they are billed. These fees are assessed as follows:

Processors

These fees are assessed on the basis of the total poultry slaughter and egg grading and processing by members in Canada in the previous calendar year. These assessments are billed directly or through Provincial Associations.

Associates

These fees are fixed at \$1,424 per member.

Hatcheries

These fees are assessed on the basis of total chicks hatched by members in Canada in the previous calendar year. These assessments are billed directly or through Provincial Associations.

Restricted contributions related to Special Projects

The organization follows the deferral method of accounting for restricted contributions related to special projects. The contributions are recognized as revenue in the year in which the related expenses are incurred. Contribution revenue received for special projects that is in excess of allowable project expenses is deferred to offset project expenses in future years.

CANADIAN POULTRY & EGG PROCESSORS
TRANSFORMATEURS DE VOLAILLES & D'OEUF DU CANADA
NOTES TO FINANCIAL STATEMENTS (continued)
FEBRUARY 29, 2024

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

REVENUE RECOGNITION

Convention revenues

Convention revenues are recognized in the year the convention occurs.

Investment revenues

Interest is recorded as revenue on the accrual basis.

CAPITAL ASSETS

Office furniture and equipment are recorded at cost and are amortized over 4 years on the straight line basis which will amortize the cost of the assets over their estimated useful lives.

Leasehold improvements are recorded at cost and are amortized on a straight line basis over the term of the underlying lease.

3. CAPITAL ASSETS

	2024			2023
	<u>Cost</u>	<u>Accumulated Amortization</u>	<u>Net Book Value</u>	<u>Net Book Value</u>
Leasehold improvements	\$ 41,228	\$ 8,835	\$ 32,393	\$ -
Furniture and equipment	<u>46,222</u>	<u>32,184</u>	<u>14,038</u>	<u>9,076</u>
	<u>\$ 87,450</u>	<u>\$ 41,019</u>	<u>\$ 46,431</u>	<u>\$ 9,076</u>

4. ACCOUNT PAYABLE AND ACCRUED LIABILITIES

Included in accounts payable and accrued liabilities is \$4,613 (2023 - \$4,541) in payroll source deductions.

5. DEFERRED REVENUE

The current year balance consists of a sponsorship fee collected for the June 8-12, 2024 Annual Convention.

The prior year balance consists of a sponsorship fee collected for the June 18-20, 2023 Annual Convention and a membership fee for the March 1, 2023 to February 28, 2024 fiscal year.

CANADIAN POULTRY & EGG PROCESSORS
TRANSFORMATEURS DE VOLAILLES & D'OEUF DU CANADA
NOTES TO FINANCIAL STATEMENTS (continued)
FEBRUARY 29, 2024

6. LONG-TERM DEBT

Long-term debt consisting of the Canada Emergency Business Account (CEBA) was repaid during the fiscal year. As per the terms of the CEBA, the organization made a payment in the amount of \$30,000 before the repayment deadline and received loan forgiveness in the amount of \$10,000.

7. NET ASSETS

As directed by the Board of Directors, the organization is accumulating a surplus balance in order to ensure the stability and ongoing operations of the organization, to provide a source of internal funds for organizational priorities and to cover wind-down provisions.

8. COMMITMENTS

Canadian Poultry & Egg Processors is committed to pay annual lease payments for its office premises. The total required payments, including estimated operating and realty taxes, are as follows:

2024/2025	\$	63,186
2025/2026		63,942
2026/2027		43,636

9. PENSION PLAN

On August 1, 2003 the organization began a Pension Plan for their employees. The Pension Plan is a contributory pension plan covering all employees of Canadian Poultry & Egg Processors. Under the Plan, contributions are made by the plan members and the Canadian Poultry & Egg Processors. The Plan is registered with the Canada Revenue Agency and the registration number is 1094416.

10. FINANCIAL INSTRUMENTS

Canadian Poultry & Egg Processors' financial instruments consist of cash, accounts receivable, investments and accounts payable. The book values of the accounts receivable and accounts payable approximate fair values due to their short-term nature. Investments are carried at market value. Unless otherwise noted, it is management's opinion that the Council is not exposed to significant interest, currency or credit risks arising from these financial instruments.

CANADIAN POULTRY & EGG PROCESSORS
TRANSFORMATEURS DE VOLAILLES & D'OEUF DU CANADA
NOTES TO FINANCIAL STATEMENTS (continued)
FEBRUARY 29, 2024

11. INVESTMENTS

	<u>2024</u>	<u>2023</u>
Money market mutual fund	\$ 545,226	\$ 80,395
Guaranteed investment certificate, 1% per annum, maturing August 24, 2024.	78,452	78,452
Guaranteed investment certificate, 5.72% per annum, maturing October 28, 2024.	100,000	-
Guaranteed investment certificate, 1.70% per annum, maturing April 25, 2025.	80,000	80,000
Guaranteed investment certificate, 5.72% per annum, maturing October 27, 2025.	100,000	-
Guaranteed investment certificate, 5.50% per annum, maturing October 27, 2026.	100,000	-
Guaranteed investment certificate, 5.32% per annum, maturing October 27, 2027.	100,000	-
Guaranteed investment certificate, 2.40% per annum, maturing April 24, 2023.	-	74,000
Guaranteed investment certificate, 2.45% per annum, maturing May 23, 2023.	-	65,660
Guaranteed investment certificate, 4.86% per annum, maturing February 7, 2024.	-	100,000
Guaranteed investment certificate, 4.85% per annum, maturing February 7, 2024.	-	29,000
Foreign bond funds	-	45,255
Various principal at risk notes	120,668	231,822
Accrued interest	<u>14,337</u>	<u>18,255</u>
	<u>\$ 1,238,683</u>	<u>\$ 802,839</u>

Budget for 2024/2025

**Canadian Poultry & Egg Processors /
Transformateurs de volailles & d'oeufs du Canada
2024-25 Draft Budget**

	2023-24 Budget	2023-24 Year-End Actuals	2024-25 Final Budget
<u>REVENUES</u>			
Fees - Processors	1,301,620	1,280,780	1,302,500
Fees - Associates	76,896	77,524	80,000
Subtotal - Membership Revenues	1,378,516	1,358,304	1,382,500
Other – Convention (Net)	60,000	127,824	70,000
Interest & Other	57,000	55,184	55,000
Total Revenues	1,495,516	1,541,312	1,507,500
<u>EXPENSES</u>			
Salaries & Benefits	881,000	948,725	923,000
Travel	100,000	90,878	100,000
Meetings	125,000	152,194	131,000
Telephone & Fax	10,000	7,633	10,000
Rent	62,000	56,751	64,000
Office Supplies	10,000	5,565	6,500
Contingency	20,000	22,111	20,000
Translation	12,000	6,560	8,000
Accounting/Bookkeeping	11,500	11,400	11,500
Audit	7,250	7,750	8,000
Bank	2,500	2,967	2,500
Insurance	8,000	7,836	8,000
Publications	15,000	19,854	17,000
Computer Support & Website	20,000	15,372	18,000
Consulting & Legal	95,000	149,518	50,000
Memberships:		55,037	
CPRC	26,667		29,334
NFACC	11,000		11,000
AFIMAC	6,000		10,000
Others	22,000		19,666
Amortization	10,000	16,411	20,000
CPRC Research Commitment	40,000	40,000	40,000
Financial Reserve	599		0
Total Expenses	1,495,516	1,616,562	1,507,500
NET SURPLUS (DEFICIT)	0	-75,250	0

2024 Convention Schedule

Sunday, June 9, 2024

8:30 AM – 12:00 PM	Registration – Lobby
4:30 PM – 6:00 PM	Registration – Jacques Cartier (Lobby Level)
7:15 AM – 3:00 PM	Golf Tournament (Mont Tourbillon)
9:30 AM – 3:30 PM	Tour of Ile d'Orléans
5:00 PM – 7:00 PM	Opening Reception – Jacques Cartier (Lobby Level)

Monday, June 10, 2024

7:00 AM – 12:00 PM	Registration – Lobby
7:00 AM – 8:00 AM	Breakfast for Delegates - Salle de bal (Level 2)

Sector Meetings (Mostly Open)

7:00 AM – 11:15 AM	CHF (includes AGM) – Place D'Armes (Lobby Level)
8:00 AM – 11:15 AM	Joint Egg/Egg Processing – Jacques Cartier (Lobby Level)
8:00 AM – 11:15 AM	Joint Poultry/Chicken/Turkey – Place Montmagny (Terrace Level)

Companion Program

8:30 AM – 9:00 AM	Breakfast for Companions - Aylmer (Terrace Level)
9:00 AM – 2:00 PM	Historical & Foodie Tour

11:30 AM – 2:45 PM	CPEP AGM Lunch and Plenary Speakers – Salle de bal (Level 2)
2:45 PM – 3:15 PM	Coffee Break – Vercheres (Level 2)
3:15 PM – 4:45 PM	Speaker Sessions – Salle de bal (Level 2)
6:00 PM – 10:00 PM	Salle de Promotions – Food Stations & Entertainment

Tuesday, June 11, 2024

7:00 AM – 8:00 AM	Registration – Lobby
7:00 AM – 9:00 AM	Breakfast (Delegates and Companions) – Salle de bal (Level 2)

Sector Meetings (Closed)

10:00 AM – 11:30 AM	CHF Leghorn – Place D'Armes (Lobby Level)
8:00 AM – 11:45 AM	Egg Grading/Joint Egg – Jacques Cartier (Lobby Level)
8:00 AM – 11:45 AM	Chicken/Turkey – Place Montmagny (Terrace Level)

12:00 PM – 2:00 PM	Keynote Luncheon – Salle de bal (Level 2)
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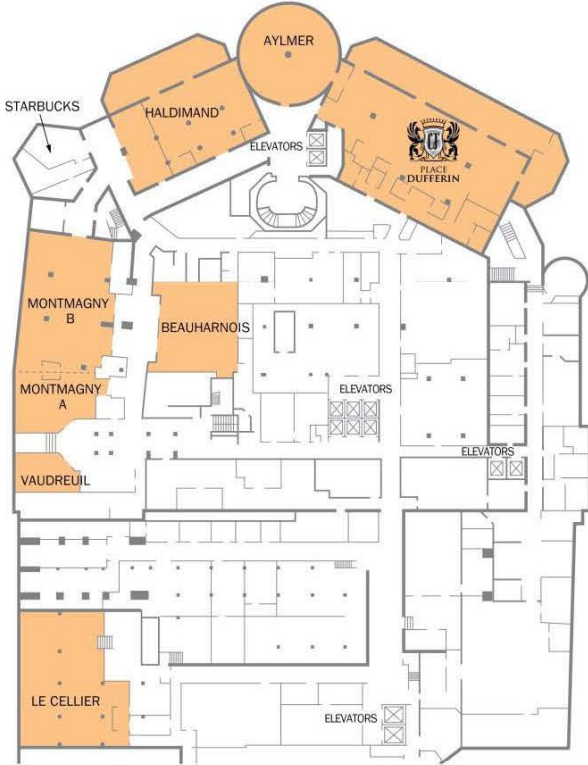
6:00 PM – 7:00 PM	Chair's Reception - Vercheres (Level 2)
7:00 PM – 11:00 PM	Banquet – Salle de bal (Level 2)

Note: For exact sector meeting timing, refer to sector meeting agendas

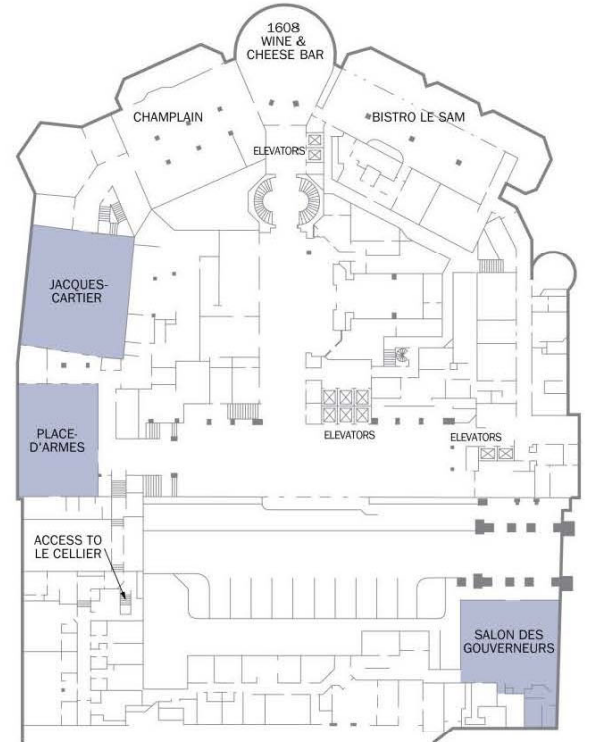
Fairmont Chateau Frontenac — Floor Plan

Plan des étages Floor Plan

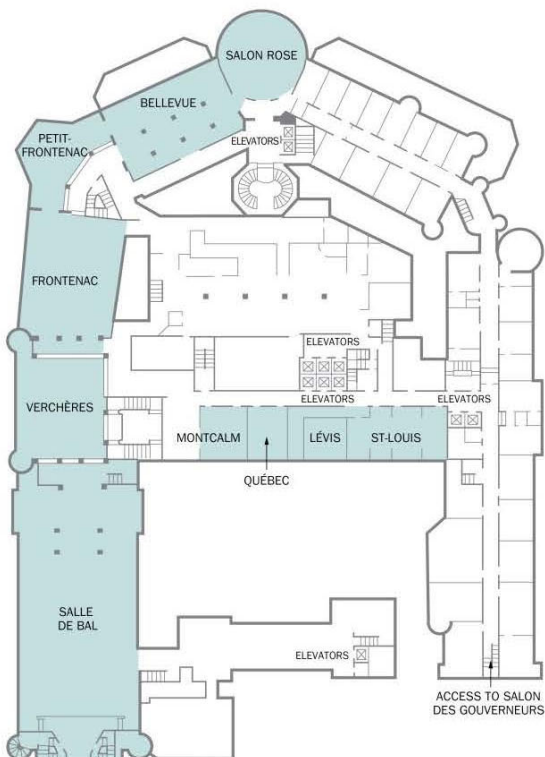
Terrace Level



Lobby Level



Level 2



Level 3



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